A Power Start every month is your ticket to the TOP in Mary Kay! And in just 6 short months with only 36 hours a month time invested*, you can earn over $8,600 and be well on your way to financial freedom & flexibility as a Mary Kay Sales Director! Look at the POWERful results of a commitment to consistently holding 2 classes a week:

**Month 1:**
- 8 Classes / 30 faces with a $75 per face avg. / $2,250 sales / $900 profit**
- 16 Interviews (held at end of Class or Unit Meeting) = 3 New Recruits!
- Debut as a RED JACKET! 4% commission $24 - $120 ($72 avg.)
- $50 Red Jacket Rebate
- Sales Profit + Commissions/Bonus = $1,022 or $28 an hour

**Month 2:**
- 8 Classes / 30 faces with an $80 per face avg. / $2,400 sales / $960 profit**
- 16 Interviews (held at end of Class or Unit Meeting) = 3 New Recruits!
- Debut as a TEAM LEADER! 9% commission $54 - $270 ($162 avg.)
- $50 Team Building Bonus $50 - $150 ($100 avg.)
- Sales Profit + Commissions/Bonus = $1,222 or $34 an hour
- If your personal + team sales = $4,000 - You’re ON-TARGET for your CAR!

**Month 3:**
- 8 Classes / 30 faces with an $85 per face avg. / $2,550 sales / $1,020 profit**
- 16 Interviews (held at end of Class or Unit Meeting) = 4 New Recruits!
- Debut as a GRAND ACHIEVER! (Car Winner!) 13% commission $312 avg.
- 13% commission of existing team members orders (avg. 1/3 orders) = $78
- $50 Team Building Bonus $50 - $150 ($100 avg.)
- Sales Profit + Commissions/Bonus = $1,570 or $43 an hour
- Can begin Director in Qualification (D.I.Q.)

**Month 4:**
- 8 Classes / 30 faces with an $90 per face avg. / $2,700 sales / $1,080 profit**
- 16 Interviews (held at end of Class or Unit Meeting) = 4 New Recruits!
- Debut as a FUTURE DIRECTOR! 13% commission $54 - $270 ($162 avg.)
- 13% commission of existing team members orders (avg. 1/3 orders) = $52
- $50 Team Building Bonus $50 - $150 ($100 avg.)
- Sales Profit + Commissions/Bonus = $1,706 or $34 an hour
- If your personal + team sales = $4,000 - You’re ON-TARGET for your CAR!

**Month 5:**
- 8 Classes / 30 faces with an $95 per face avg. / $2,850 sales / $1,140 profit**
- 16 Interviews (held at end of Class or Unit Meeting) = 4 New Recruits!
- Continue as a D.I.Q. - almost there! 13% commission $104 - $520 ($312 avg.)
- 13% commission of existing team members orders (avg. 1/3 orders) = $104
- $50 Team Building Bonus $50 - $150 ($100 avg.)
- Sales Profit + Commissions/Bonus = $1,706 or $47 an hour

**Month 6:**
- 8 Classes / 30 faces with an $99 per face avg. / $2,970 sales / $1,194 profit**
- 16 Interviews (held at end of Class or Unit Meeting) = 4 New Recruits!
- Debut as a NEW SALES DIRECTOR! (22 personal / 2 Unit) 13% - $312 avg.
- 13% commission of existing team members orders (avg. 1/3 orders) = $130
- $50 Team Building Bonus $50 - $200 ($150 avg.)
- Sales Profit + Commissions/Bonus = $1,792 or $50 an hour

*9 hours a week based on 2 classes at 2.5 hours each, 2 hours of phone time, 2 hours Unit Meeting.
**Sales profit is calculated on a 60/40 split.

Attention New Consultants! Complete your Power Start and Pearls of Sharing (6 interviews) in 30 days and win the Power Start Plus Pin!